



# PostDoc Acceleration and Career Escalation

PACE Workshop #1

1/15/20

\*Based on "Grantsmanship for Research Professional" by Dr. Faulk-Krzesinski, 2019  
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# Overview and Introductions

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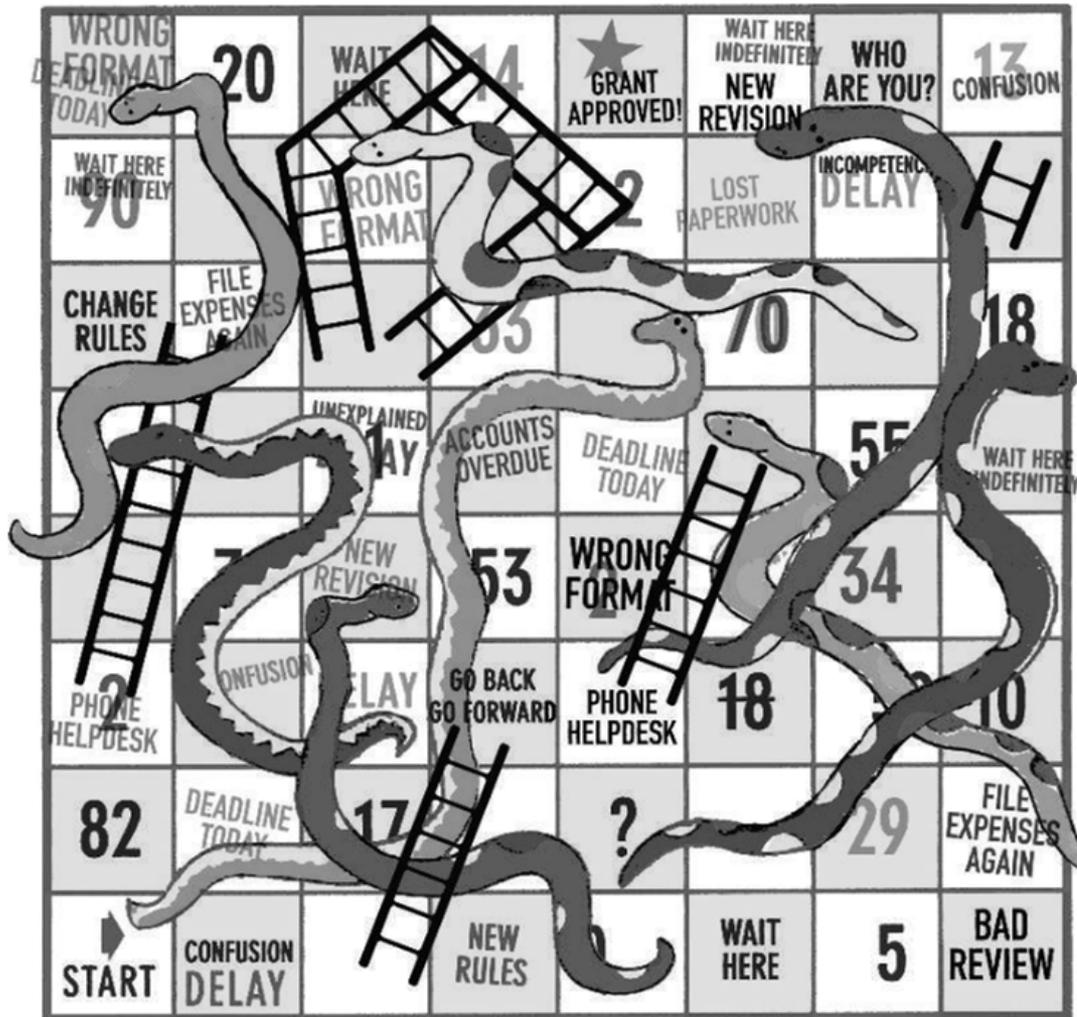
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Admin building 3<sup>rd</sup> floor  
Room 315

# The Nightmare Before Funding

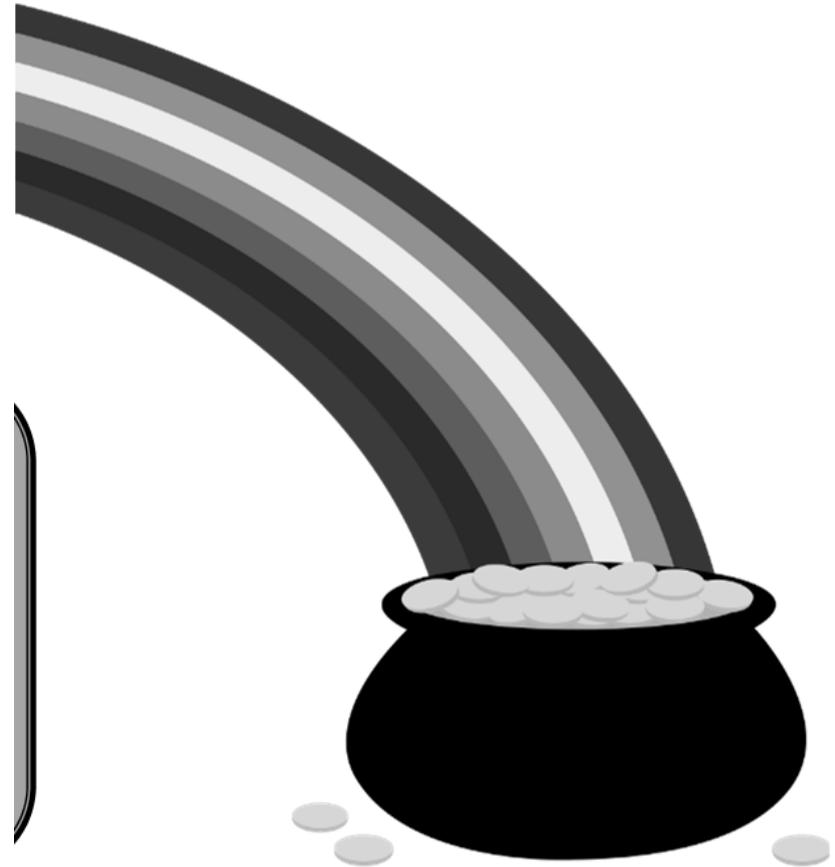


Grantsmanship is not a process by which bad ideas get transformed into good ones; rather, it is more often the case of a good idea disguised as a bad one

# Demystify the Process



...the skills associated with the grant application and award processes...these skills are learned, sometimes through trial and error experiences, but can be taught to those who are open to the advice of their experienced colleagues.



# What To Expect

**By the end of the PACE Program you will:**

- ▶ Have submitted at least one external funding application
- ▶ Know how to find funding opportunities
- ▶ Be able to read solicitations and write to their requirements
- ▶ Understand the review process and how to write for reviewers
- ▶ Understand the compliance process and your role in it
- ▶ Know how budgets work, and how to fill one out
- ▶ Manage an award once you receive it

# PACE Workshop Series

- ▶ **Finding Funding: Crash Course** January 21st @ 3:00
- ▶ **Finding Funding: Workshop** January 24th @ 3:00 (1 hour)
- ▶ **Proposal Building: Proposal Arch.** January 27th @ 3:00
- ▶ **Understanding the Review Process** January 31st @12:00
- ▶ **Biosketch Peer Review & SciENcv** February 3rd @ 3:00
- ▶ **Compliance Overview** February 6th @ 12:00
- ▶ **Narrative Writing Workshop** February 10th @ 3:00 (1 hour)
- ▶ **Statistics Technique Review** February 12th @ 12:00 (90 minutes)
- ▶ **Budget & Finance Overview + Cayuse** February 14th @ 2:00
- ▶ **Formatting and Citation** February 19th @ 2:00 (90 minutes)
- ▶ **Navigating SBIR and STTR** February 21st @ 3:30
- ▶ **Workshop: Peer Review Session** February 27th @ 3:00
- ▶ **Post Award Management** March 16th @ 3:00
- ▶ **Lightning Talks & Networking/Graduation** March 19th @ 12:00

# Writing Differences

## ACADEMIC/SCHOLARLY/ TECHNICAL WRITING

**Goal:** Scholarly pursuit, Individual passion

**Orientation:** Past, Work that has already been done

**Centered:** Theme-centered, Theory and thesis

**Rhetoric:** Expository, Explaining to the reader

**Tone:** Impersonal, Objective and dispassionate

**Scholarship:** Individualistic, Primarily a solo activity

**Length :** Few constraints, Verbosity rewarded

**Terminology:** Specialized, jargon

## GRANT WRITING

Sponsor goals, Service attitude

Future, Work that should be done

Project-centered, Objectives and activities

Persuasive, "Selling" the reader

Personal, Conveys excitement

Team-focused, Feedback needed

Strict constraints, Brevity rewarded

Accessible language, Easily understood

# Reasons to Write a Proposal

- ▶ \$\$\$
- ▶ Independent
- ▶ Self-supporting
- ▶ Innovative
- ▶ Leadership
- ▶ Tenure/Job advancement
- ▶ Establish formal collaboration/partnership



# Getting Started

## ▶ Print Resources:

- ❑ How to Write and Publish a Scientific Paper, 7th ed (inexpensive)
- ❑ The Grant Application Writer's Workbook (reasonable)
- ❑ NIH R01/NSF Grant Application Mentor: An Educational How-to Manual (expensive)

## ▶ Grant Forward Account Setup ([grantforward.com](http://grantforward.com))

## ▶ Cayuse Account Setup ([link to page with info](#))

## ▶ Quick Website Overview



# Questions?

PERSON TITLE

Email  
Phone

