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The Economic Impact of Child Care in Shelby County, Tennessee



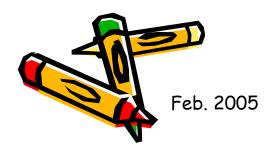
Outline

- 1. Purpose of Study
- 2. Shelby County Demographic Profile
- 3. Profile of Shelby County Child Care Industry
- 4. Economic Impacts of the Child Care Industry
- 5. Conclusion



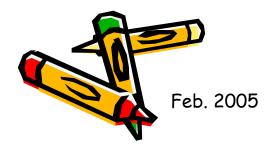
Purpose of Study

To evaluate the economic impacts of the child care industry in Shelby County, Tennessee, by measuring the size of the child care industry and the economic contributions to the local economy.



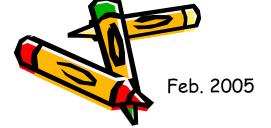
Four Questions

- 1. How large is the child care industry as measured by the number of providers, types of providers, and enrollment?
- 2. How significant is the child care industry to the economy of Shelby County, Tennessee?
- 3. How large is the economic impact of the child care industry on the local economy?
- 4. How significant is the incremental impact of Federal and State subsidies for child care?



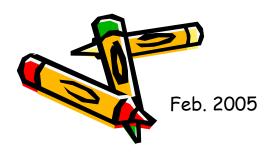
Types of Impact

- <u>Direct impacts</u> Initial expenditures and purchases of child care services
- Indirect impacts Subsequent purchases by businesses that supply goods and services to child care providers
- Induced impacts Additional incomes and jobs created as workers in the businesses stimulated by the direct and indirect impacts spend their additional incomes on goods and services



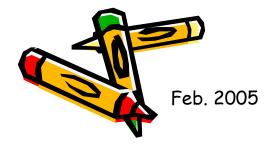
Child Care Providers Studied

- All licensed and unlicensed child care that were subsidized by TDHS or TDoE
- Excluded were unregulated providers that received no subsidies



Child Care Defined

 Tennessee defines "child care" as the provision of supervision, protection, and at a minimum the basic needs of at least 5 children who are not related to the primary caregivers for 3 or more hours a day but less than 24 hours a day.

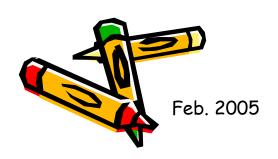


Types of Child Care

- 1. "Centers" are regulated providers that provide care for thirteen or more children.
- 2. "Family Homes" are regulated providers that provide care for at least five but not more than seven children.
- 3. "Group Homes" provide care for at least eight children but not more than twelve children. Additionally, up to three school-age children may receive care before and after school, on school holidays and snow days, and during the summer at "Group Homes."
- 4. "Registered Homes" provide casual care for no more than fifteen children, not to exceed ten hours per week, and not for more than six hours per day for any individual child.
- 5. "Unregulated child care" is defined as child care that does not require licensure

Data Source and Models

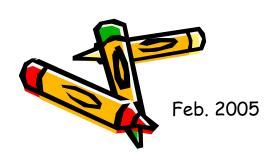
- Enrollment and financial data were provided by the Tennessee Department of Human Services
- Data were for the period June 1, 2003 - May 31, 2004
- Models used: RIMS II and IMPLAN® Model for Shelby County, Tennessee



Results at a Glance

· Direct impacts:

- 10,773 jobs
- \$312.9 million in economic output
- 0.75% of Shelby County Gross Product (compared to Higher Education's 0.46%)





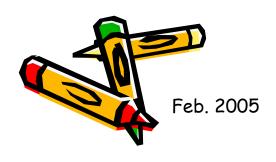
Results at a Glance (cont'd)

Indirect impacts:

- 670 jobs
- \$168.8 million in economic output

Induced impacts:

- 712 jobs
- \$157.3 million in economic output

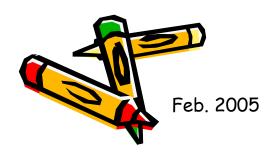




Results at a Glance (cont'd)

· Total Impacts:

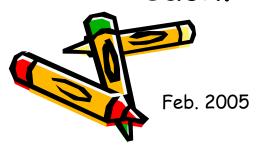
- 12,155 jobs
- \$639 million in economic output
- 1.5% of Shelby County Gross Product (compared to the 1.32% of the Hotels and Lodging sector)





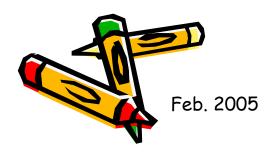
Results at a Glance (cont'd)

- A total of \$92.4 million in Federal and State subsidies between 6/1/2003 -5/31/04
- Shelby County's \$92.4 million represented 47% of the statewide subsidies for child care
- Davidson County's share of statewide subsidies was 18%, while the shares of Hamilton and Knox Counties were 6% each.



Shelby County Demographic Profile

- Total population 2003 906,178
 with a near-zero growth rate
- 48% white and 49% black (2000 Census)
- Children under the age of 14 made up 24% of total population, and their number continues to grow.

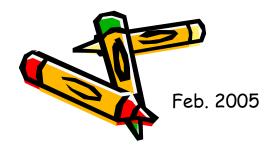




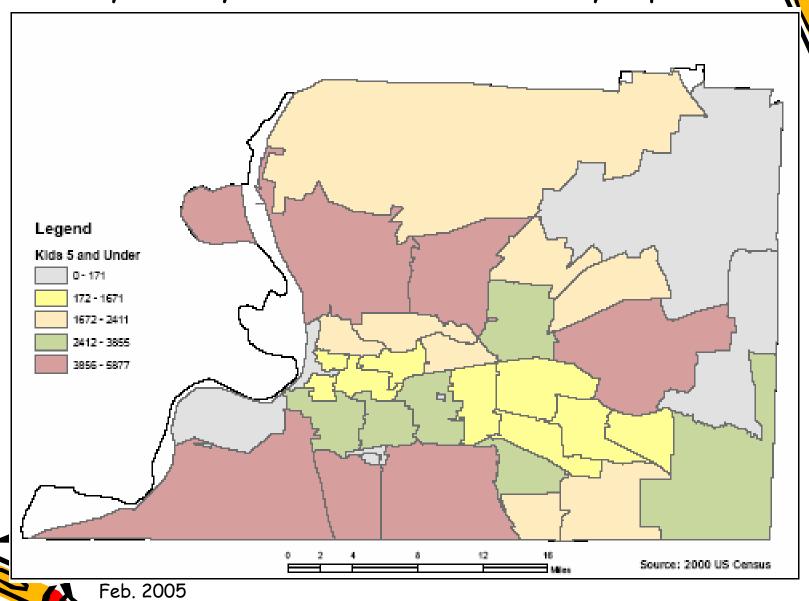
Shelby County Poverty and Income Comparison

| | Shelby | | |
|-------------------------|----------|-----------|----------|
| 2000 | County | Tennessee | US_ |
| All Ages in Poverty | 14.30% | 12.60% | 11.30% |
| Age 0-17 in Poverty | 20.50% | 17.80% | 16.20% |
| Age 5-17 in Poverty | 17.50% | 15.70% | 14.60% |
| Median Household Income | \$41,048 | \$35,760 | \$41,990 |

Source: U.S. Census Bureau.

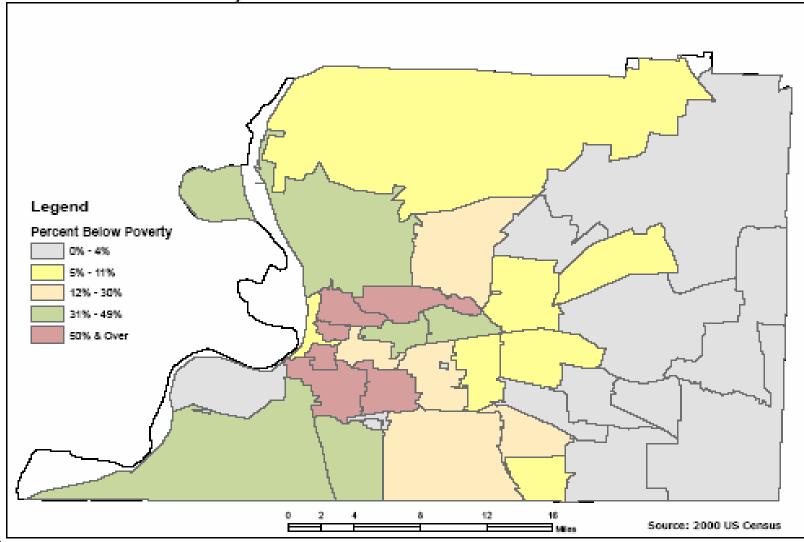


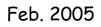
Shelby County Children 5 and Under by Zip Code



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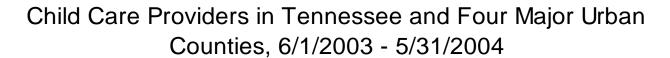
Shelby County Children 5 and Under in Poverty

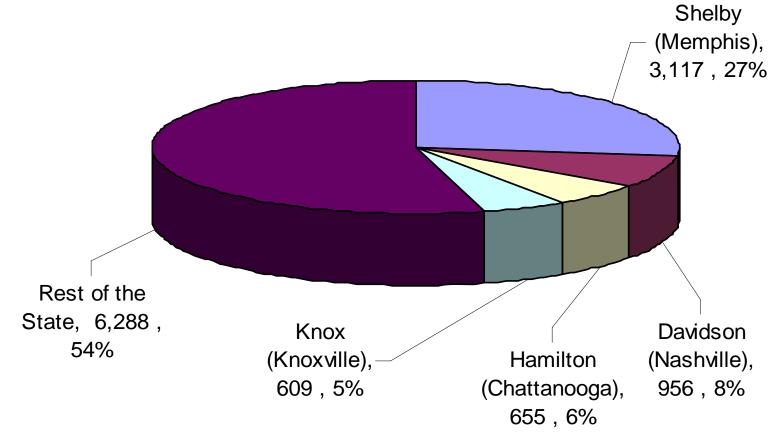


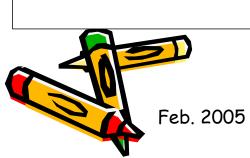


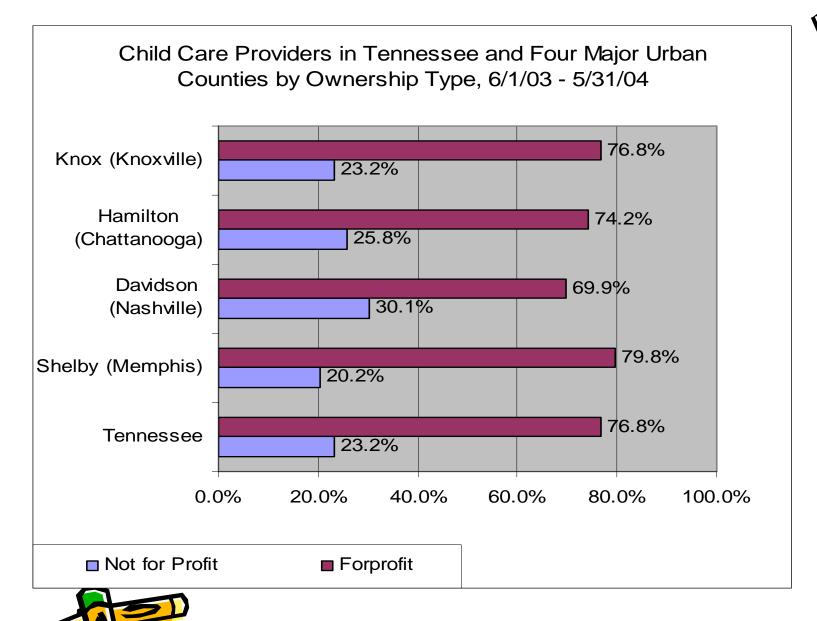
Child Care Providers in Tennessee and 4 Major Urban Counties

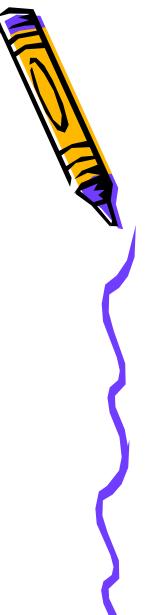
| | | Shelby | Davidson | Hamilton | |
|-----------------------------|-----------|-----------|-------------|---------------|------------------|
| | Tennessee | (Memphis) | (Nashville) | (Chattanooga) | Knox (Knoxville) |
| Regulated Providers | | | | | |
| Child Care Centers | 3,904 | 874 | 409 | 218 | 232 |
| Family Homes | 1,003 | 321 | 23 | 59 | 56 |
| Group Homes | 814 | 10 | 118 | 47 | 35 |
| Drop-In Centers and Homes | 787 | 39 | 105 | 87 | 97 |
| Total Regulated Providers | 6,508 | 1,244 | 655 | 411 | 420 |
| % of Total | 56.0% | 39.9% | 68.5% | 62.7% | 69.0% |
| Total Unregulated Providers | 5,117 | 1,873 | 301 | 244 | 189 |
| % of Total | 44.0% | 60.1% | 31.5% | 37.3% | 31.0% |
| Grand Total | 11,625 | 3,117 | 956 | 655 | 609 |

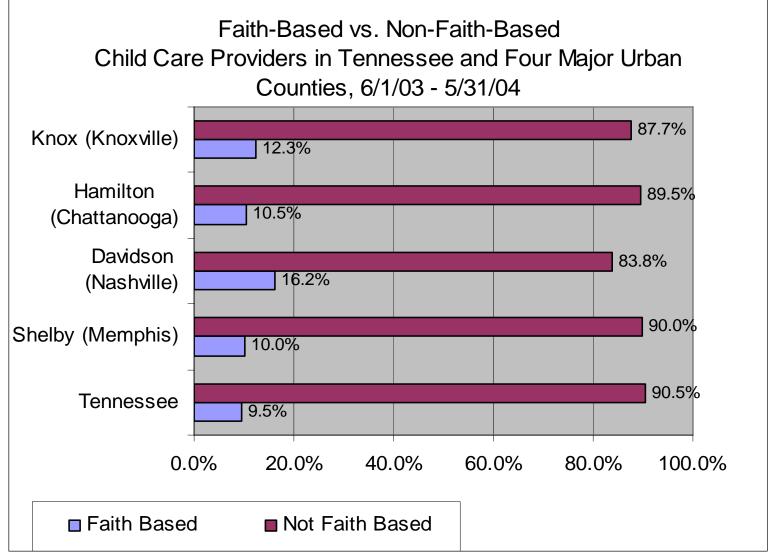


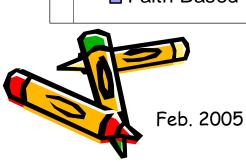








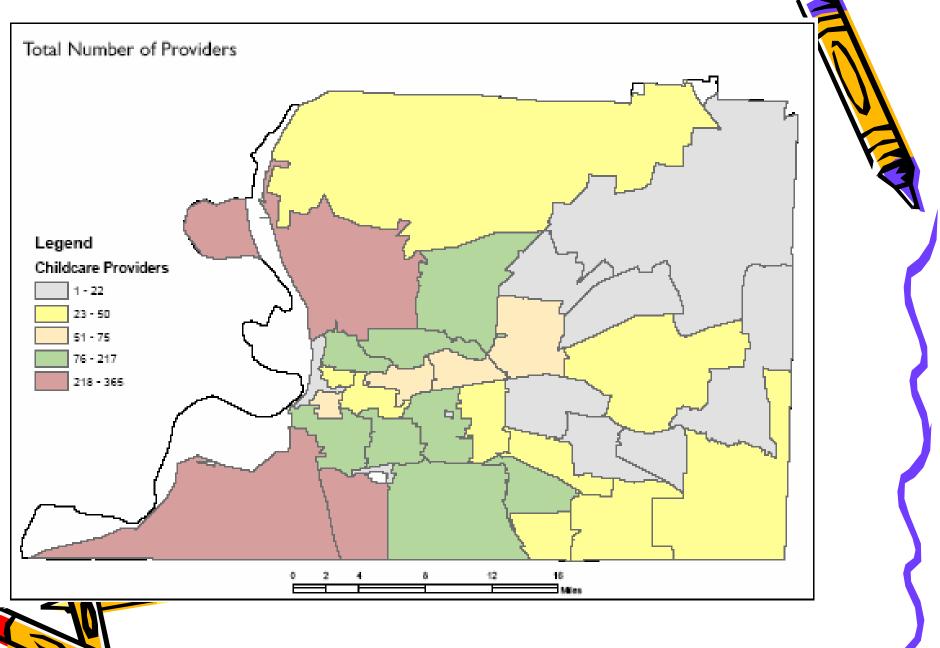




Enrollment by Age Group

| | | | Enrollment by Age Category | | | | | | |
|---------------|--------|--------|----------------------------|-------|-------|--------|-------|------------|--------|
| Provider Type | Number | Infant | Toddler | Two | Three | Four | Five | School Age | Total |
| Centers | 874 | 2,622 | 3,857 | 4,827 | 8,627 | 11,063 | 5,266 | 33,175 | 69,437 |
| Family Homes | 321 | 417 | 509 | 523 | 482 | 366 | 218 | 671 | 3,186 |
| Group Homes | 10 | 22 | 27 | 12 | 20 | 13 | 6 | 42 | 142 |
| Reg. Homes | 39 | 25 | 32 | 35 | 25 | 13 | 6 | 26 | 162 |
| Unreg. Pvdr. | 1,873 | 174 | 250 | 305 | 515 | 648 | 311 | 2,170 | 4,373 |
| Total | 3,117 | 3,260 | 4,675 | 5,702 | 9,669 | 12,103 | 5,807 | 36,084 | 77,300 |

Source: Calculated from data supplied by the Tennessee Department of Human Services for the period June 1, 2003 – May 31, 2004.

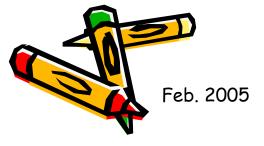


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Enrollment by Providers

| | | | Total | |
|-------------------------|------------------------|-------------------------|------------|--------------------------|
| Provider Type | Number of Providers | % of Total Providers | Enrollment | % of Total Enrollment |
| Centers | 874 | 28.0% | 69,437 | 89.8% |
| Family Home | 321 | 10.3% | 3,186 | 4.1% |
| Group Home | 10 | 0.3% | 142 | 0.2% |
| Registered Home | 36 | 1.2% | 162 | 0.2% |
| Unregulated Provider | 1,876 | 60.2% | 4,373 | 5.7% |
| Total | 3,117 | 100.0% | 77,300 | 100.0% |



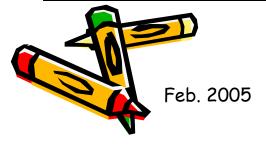
Subsidized vs. Unsubsidized Enrollment

| Provider Type | Unsubsidized Enrollment | Unsubsidized as % of Total Enrollment | Subsidized Enrollment | Subsidized % of Total Enrollment |
|-------------------------|----------------------------|---|--------------------------|--|
| Centers | 48,961 | 63.34% | 20,476 | 26.49% |
| Family Home | 1,251 | 1.62% | 1,935 | 2.50% |
| Group Home | 51 | 0.07% | 91 | 0.12% |
| Registered Home | 35 | 0.05% | 127 | 0.16% |
| Unregulated Provider | 0 | 0.00% | 4,373 | 5.66% |
| Total | 50,298 | 65.07% | 27,002 | 34.93% |



Total Revenue by Provider Type

| Provider Type | Number of Providers | As % of Total Providers | Total Revenue | As % of Total Revenue |
|-----------------------------|------------------------|----------------------------|----------------------|--------------------------|
| Centers | 874 | 28.0% | \$294,522,858 | 94.1% |
| Family Home | 321 | 10.3% | \$11,138,662 | 3.6% |
| Group Home | 10 | 0.3% | \$774,080 | 0.2% |
| Registered Home Unregulated | 36 | 1.2% | \$562,300 | 0.2% |
| Provider | 1,876 | 60.2% | \$5,919,342 | 1.9% |
| Total | 3,117 | 100.0% | \$312,917,242 | 100.0% |

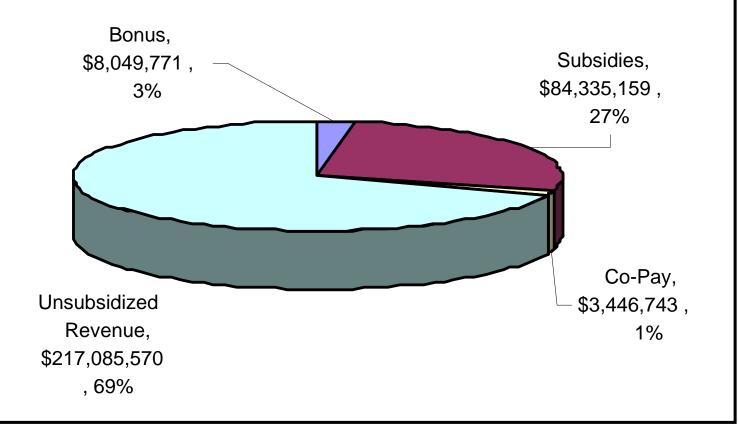


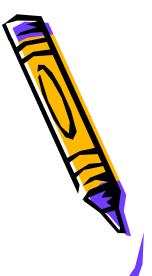
Revenues by Provider Type

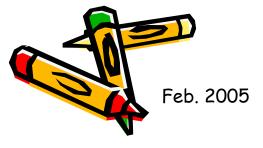
| | | | | Unsubsidized | 1 |
|-----------------------------|-------------|--------------|-------------|---------------|---------------|
| Provider Type | Bonus | Subsidies | Co-Pay | Revenue* | Total Revenue |
| Centers | \$7,480,299 | \$73,072,023 | \$2,756,735 | \$211,213,801 | \$294,522,858 |
| Family Home | \$501,942 | \$5,197,337 | \$259,629 | \$5,179,754 | \$11,138,662 |
| Group Home | \$67,530 | \$368,916 | \$14,527 | \$323,108 | \$774,080 |
| Registered Home Unregulated | 0 | \$182,302 | \$11,091 | \$368,907 | \$562,300 |
| Provider | 0 | \$5,514,581 | \$404,761 | 0 | \$5,919,342 |
| Total | \$8,049,771 | \$84,335,159 | \$3,446,743 | \$217,085,570 | \$312,917,24 |

^{*} Estimates of unsubsidized revenue were calculated using enrollment data provided by the Tennessee Department of Human Services and market rates prepared by the Center for Business and Economic Research, College of Business Administration, The University of Tennessee, Knoxville, TN, July 2002, for the Tennessee Department of Human Services."

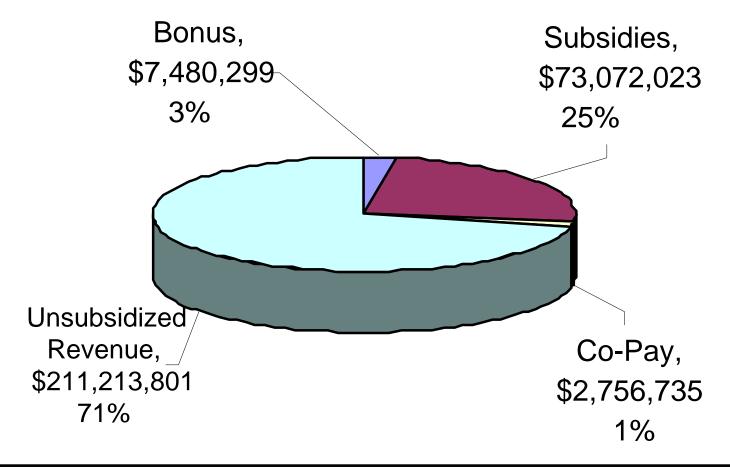


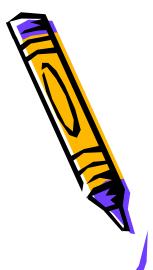


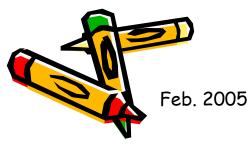




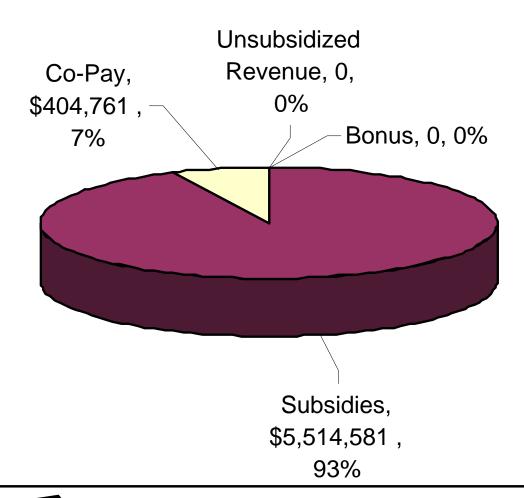


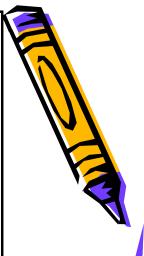






Child Care Revenues of Shelby County "Unregulated Providers"





Total Economic Impacts of Child Care

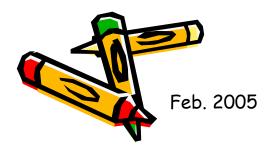
| Direct Impact | Multiplier | Induced | Indirect | Total Impact |
|---------------|------------|---------------|---------------|---------------|
| Dollars | | | | |
| \$312,917,242 | 2.0422 | \$157,318,161 | \$168,804,189 | \$639,039,592 |
| Employment | | | | |
| 10,773 | 42.7053 | 712 | 670 | 12,155 |

Economic Impacts of Subsidies and Co-Payments

| | Direct Impact | Multiplier | Induced | Indirect | Total Impact |
|---------|---------------|------------|--------------|--------------|---------------|
| Dollars | | | | | |
| | \$95,831,673 | 2.0422 | \$48,179,073 | \$51,696,697 | \$195,707,443 |
| Jobs | | | | | |
| | 3,097 | 42.7053 | 323 | 304 | 3,724 |

Economic Impacts of Subsidies and Co-Payments

- The total subsidies of \$95,831,673
 - Accounted for 31.0 percent of the \$312,917,242 of total direct revenue received by child care providers in Shelby County.
 - Created, through a combination of indirect and induced effects, a total economic impact of \$195,707,443 or 31.0 percent of the total economic contribution of \$639,039,592 of the child care sector.
 - Provided 31.0 percent (3,724 jobs) out of the total child care related employment of 12,155 jobs.



Shelby County Jobs in Selected Sectors

| Sector | Jobs Estimated by BEA of U.S. Dept. of Commerce | Percent |
|--------------------------------|---|---------|
| Mining | 360 | 0.06% |
| Forestry | 402 | 0.06% |
| Management of Companies | 4,946 | 0.80% |
| Higher Education | 7,355 | 1.19% |
| Information | 10,552 | 1.70% |
| Child Care Services | 10,733 | 1.73% |
| Real Estate | 23,991 | 3.87% |
| Professional and Tech Services | 27,967 | 4.52% |
| All Other Sectors | 532,852 | 86.06% |
| Total Shelby County Employment | 619,158 | 100.00% |

Conclusion

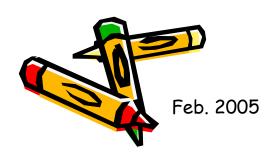
Between 6/1/03 - 5/31/04, the child care sector contributed \$639 million to the Shelby County economy.

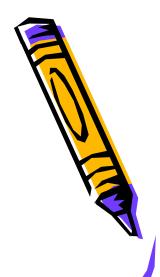
- <u>Direct impact</u>: 10,773 jobs and 312.9 million in economic output
- <u>Indirect impact</u>: 670 jobs and 168.8 million in economic output
- <u>Induced impact</u>: 712 jobs and \$157.3 million in economic output



Total Impacts

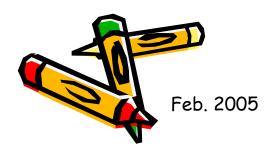
- 12,155 jobs
- \$639 million in economic output
- 1.5% of Shelby County gross
 Product (compared to the 1.32% of the Hotels and Lodging sector)





Child Care Subsidies

- The \$95.8 million of Federal and State subsidies and parents' co-payments created \$195,707,443 of contributions to the local economy.
- This was 31% of the total contribution of the child care industry.
- Subsidies and co-payments also directly and indirectly supported 3,724 jobs out of the 12,155 total jobs supported by the child care sector.



Types of Providers

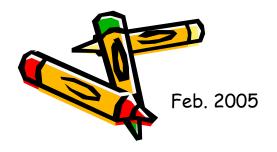
- 3,117 providers or 26.8% of State total
- 1,244 or 40% are regulated providers which include:
 - 874 "Child Care Centers"
 - 321 "Child Care Homes"
 - 10 "Group Homes" and
 - 39 "Drop-In Centers"
- 1,873 or 60% are "unregulated homes" that received subsidies

Total Enrollment

- 77,300 children of both pre-school and school age
- 73% of these are served by the 874 larger Child Care Centers
- Child care providers serve 36.0 percent of the children fourteen years of age or younger in Shelby County.

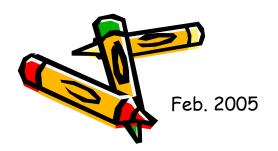
Additional Benefits

- Parents utilizing these child care services are more readily able to participate in the work force.
- Child care services make it possible for many economically disadvantaged parents to improve their job skills through education and job training
- Most important, child care provides a pre-school education base for children that will support a lifetime of learning



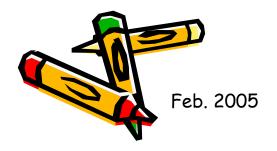
Observations

- The child care sector will continue to grow in Shelby County as the percentage of the population under 17 years of age is expected to grow for two reasons:
 - The continuing influx of Hispanic families
 - Additionally, both the African American and the Hispanic populations are increasing as a percentage of the total population of Shelby County.



Observations (cont'd)

It is of critical importance to the future of Shelby County that Child Care continue to be closely regulated to ensure quality care is provided to enrolled children, thereby establishing a sound basis for their mental, physical, and educational wellbeing.



Kids Count!



